

# Rural Initiative

Idaho's Rural Initiative, administered by the Idaho Department of Commerce, is designed to strengthen the state's rural areas. In 2000, Governor Dirk Kempthorne charged a 63-member task force with developing a series of recommendations for strengthening rural Idaho's economy in five areas: leadership/ governance, telecommunications, education/labor force development, infrastructure/ public facilities and economic development. With the support of the Idaho Legislature, the following programs are underway:

#### RURAL ECONOMIC DEVELOPMENT GRANTS

Idaho cities and counties have access to \$3 million in state funds each year for public facility improvements necessary for job creation and business expansion. Communities are selected based on local economic conditions, project readiness and number of jobs created. So far, 19 grants totaling \$6,614,180 are being used to help create more than 500 jobs in communities throughout the state. While direct job creation is occurring, additional benefits include significant secondary job creation, an increased tax base and increased agriculture production and tourism in the state.

### FY 2002 (\$3 million)

Community	Project	Amount	Jobs
Cascade	Ashley's Inn	\$406,520	30
Council	Business Park Phase II (3 businesses)	\$489,124	22
Mackay	Business Park (2 businesses)	\$186,000	29
Shoshone County	TSI/Business Park	\$115,336	48
St. Anthony	ML Technologies	\$500,000	50
Sandpoint	Litehouse Foods/Downtown	\$300,700	10
Salmon	Business Park	\$500,000	50
Firth	Downtown Redevelopment	\$500,000	<u>20</u>
Total:		\$2,997,680	259

### FY 2003 (\$3 million)

Community	Project	Amount	Jobs
New Plymouth	Business Park (3 businesses)	\$245,000	30
Shoshone County	Golf Course (Superfund site)	\$500,000	30
Hagerman	Downtown Improvements		
	(grocery store)	\$253,500	15
Rupert	Idahoan Foods	\$345,000	74
Shoshone	Rocky Mountain Hardware	\$141,500	10
Bonneville County	Grupo Modelo	\$500,000	25
Bonneville County	Anheuser-Busch	\$500,000	10
Gem County	Liberty Canyon Boys Ranch, Inc.	\$360,000	36
Orofino	Plumber One, Inc.	<u>\$55,000</u>	<u>10</u>
Total:		\$2,811,500	244



## FY 2004 (\$2.3 million, due to state budget reductions and the transfer of \$400,000 to the Gem Implementation Grant program)

Community	Project	Amount	Jobs
Hazelton	Reed Grain	\$305,000	6
New Meadows	Business Park (3 businesses)	\$500,000	<u>11</u>
Total:		\$805,000	17

#### **GEM COMMUNITY IMPLEMENTATION GRANTS**

Designed to allow local communities to meet their economic development goals, 11 grants totaling \$478,100 are being used by Gem Communities for job creation projects. The Gem Community Program continues to provide technical assistance to communities that wish to organize local economic development efforts.

### FY 2002 (Grants awarded in CY 2001)

Community	Project	<b>Amount</b>
Dubois	Downtown Improvement	\$50,000
Leadore	Equestrian Events Center	\$50,000
McCall	Holiday Inn Express/Pancake House	\$50,000
Pierce	Downtown Improvement	\$50,000
Washington County	Industrial Park Planning/Infrastructure	\$18,100
Adams County	Sirolli Entrepreneurship Contract	\$50,000
Fairfield	Industrial Park Plan/Infrastructure	\$50,000
Hagerman	New Grocery Store/City Parking	\$50,000
Kamiah	Camas Railroad Study	\$10,000

### FY 2003 (Grants awarded using Rural Economic Development Grant funds)

Community	Project	<b>Amount</b>
Rupert	Project Mutual Telephone	\$ 50,000
Gem County	County Business Park (engineering)	\$ 50,000

### FY 2004 (Program reinstated with transfer of \$400,000 from the Rural Economic Development Grant program)

Community	Project	Amount
Hayden	Empire Air - Airport Improvements	\$ 50,000

### **RURAL INCENTIVES/TAX CREDITS**

Several incentives passed in 2001 are in place to improve economic conditions in rural Idaho:

- Workforce Development Training Fund expanded to meet the needs of rural Idaho
- 3% Broadband Investment Tax Credit for qualified equipment expenditures
- Rural Investment Tax Credit expired at the end of 2001

#### **RURAL ECONOMIC DEVELOPMENT PROFESSIONALS**

Governor Kempthorne awards \$500,000 to 12 areas of the state each year to fund local economic development professionals. These specialists work on local business retention, expansion and economic diversification.



#### NORTHERN IDAHO: BOUNDARY COUNTY ECONOMIC DEVELOPMENT

Partners: Boundary County

Kootenai Tribe

Cities of Bonners Ferry & Moyie Springs

Panhandle Area Council

Boundary County School District

Chairman: Mayor Darrell Kerby

Bonners Ferry 208-267-4379

Professional: Robin Ponsness

208-267-0352

rponsness@hotmail.com

Previous projects: Boundary County has had a hard time with continuity in economic develop-

ment. Burnout is a major concern. In 2000, a group was assembled to discuss natural resource issues. The Boundary County Economic Development group built on the success of this venture. One of the major impacts and benefits of the Rural Initiative in Boundary County is the growth in relationships among community partners. The county underwent an extensive strategic planning process through a grant from Economic Development

Association (EDA) in 2001.

Worked with the city of Bonners Ferry to develop a community development block grant (\$500,000) for a downtown revitalization project that will significantly enhance the central business district. The grant is a collaboration between the city, business community and the Idaho Transportation Department (ITD). ITD is giving a section of Highway 95 to the city.

Assisted the UI Boundary County Extension Agent in conducting NxLevel

training for entrepreneurs. Course is taught twice a year.

Current activities: Developing an inventory of industrial/commercial sites in Boundary County.

The county does not have any available sites. They are working to get infrastructure in place to prepare for site development. An example of this is

a sewer project adjacent to the Boundary County Airport.

Development of an International Gateway Visitor Center in cooperation with

ITD and US Fish and Wildlife Service.

Developing an underground pedestrian tunnel under Highway 95 linking

Kootenai River Inn and downtown Bonners Ferry.

The partnership has succeeded in changing the mindset of the community/county. Residents passed a school bond election this past year (the first time in 30+ years). Highway 95 is undergoing changes near the

school. Sidewalks and lighting are being added.

Wold & Associates is conducting a feasibility study on establishing a valueadded wood products business incubator in the county. The project is being

funded by a USDA RBEG.

The EDC is working on locating funding to construct a Riverwalk along the Kootenai River from downtown Bonners Ferry to the National Wildlife Refuge, approximately 5 miles.



#### NORTHERN IDAHO: SILVER VALLEY ECONOMIC DEVELOPMENT CORPORATION

Partners: Shoshone County

Silver Valley Economic Development Corporation

Panhandle Area Council

Chairman: Dale LaVigne

208-556-1139/2

Professional: Vince Rinaldi

208-752-5511

vince@silvervalleyedc.com

Previous projects: Obtained EDA and rural economic development grant to fund

infrastructure projects (water, sewer and roads) as part of the Greater Silver Valley Business Revitalization Project for industrial, commercial and recreational developments. Eagle Crest Resort's expansion also benefitted, adding an initial 30 jobs. In addition, 140 acres will be developed into light industrial sites for future job creation. As part of the project, Shoshone County officials will use

\$500,000 in state funds for needed infrastructure.

Provided support to a large energy development client.

Marketed the Silver Valley to a Fortune 500 company.

Provided assistance and retained Peak Mechanical.

Recruited Preferred Technologies.

Current activities: Continues to work on engineering and planning issues for the Greater

Silver Valley Business Revitalization Project.

Providing assistance to local companies to obtain SBIR funding.

Continues to assist local companies with expansion efforts.

Working with a mineral processing start-up with 12 jobs (potential of

50+ jobs).



#### NORTH CENTRAL IDAHO: IDA-LEW ECONOMIC DEVELOPMENT

Partners: Idaho County

Lewis County

Clearwater Economic Development Association

Chairman: Councilman Jeff Kutner, Grangeville

208-983-2626

Professional: Shaun Maxey

208-983-1025

idalew@camasnet.com

Previous projects: Idaho and Lewis counties recognize that jobs created in either county bene-

fit both. Counties are cooperating and working together to make that happen. The board and rural economic development professional have learned about the resources and programs the state has to offer and discuss them

with local businesses.

Kamiah received a \$10,000 Gem Implementation Grant for a study of the

Camas Rail Road.

Successfully retained the Camas RailNet rail operations, saving rail service to North Central Idaho. Working with BG & CM Railroad, a new company

that has purchased most of the abandoned Camas Railnet lines.

Idaho County Airport Layout Plan. Helped update airport plan to accommodate industrial development at the site. Worked with Idaho Sewing for Sports to expand to the site, but FAA regulations have hampered this effort.

Retained Bennett Forest Industries in Elk City & Grangeville.

Developed Ida-Lew website.

Created an industrial and office site inventory for the counties.

Current activities: Continue joint marketing efforts with Valley Vision and Clearwater County

Economic Development.

Providing assistance to a new manufacturing and distribution client.

Recruiting for airport industrial park.

Recruiting new bio-composite material manufacturing client.

Continue activities related to resuming rail service on Camas Prairie by BG &

CM Railroad. Rail service reinstated November 2003.

Providing SBIR assistance to companies in the area.

Continue to provide assistance to businesses in the counties (workforce

training, SBIR, NxLevel, etc.).



### NORTH CENTRAL IDAHO: CLEARWATER COUNTY ECONOMIC DEVELOPMENT

Partners: Clearwater County

The cities of Clearwater County

Clearwater Economic Development Association

Nez Perce Tribe

**EDA** 

Chairman: Mayor Joe Pippenger, Orofino

208-476-4725

Professional: René Gingrich (formerly Tim Rubio)

208-476-9829

cceds@orofino-id.com

Previous projects: The board realizes that a community's success benefits the county. The

three communities are actively involved, as is the tribe.

Pierce received a \$50,000 Gem Implementation Grant for revitalization of their business district. Grant assisted with bike and pedestrian roadway

improvements.

Orofino Industrial Site. Clearwater County Economic Development (CCED)

worked with the city of Orofino on the construction of their new industrial building. Half of the site will house ASE Sign Company, an expanding local manufacturer of commercial ADA compliance signs.

Plumber One is the other tenant.

CCED and the city also recruited Plumber One from Carson, California who will hire up to 150 employees. This company manufactures earthquake safety valves that cut off the flow of natural gas and other elements to homes and

businesses during unexpected ground movements.

Worked on regional recruitment & marketing projects with Valley Vision in

Lewiston.

Current activities: Recruiting new small manufacturing company.

Arranging hospitality training for area businesses in advance of Lewis & Clark

Bicentennial.

Continue regional recruitment and marketing projects with Ida-Lew

Development and Valley Vision in Lewiston.



#### SOUTHWEST IDAHO: EDGE ECONOMIC DEVELOPMENT

Partners: Boise County

Gem County

Gem Economic Development Association

Chairman: Mayor Phil Canody, Idaho City

208-392-3748

Professional: Morris Huffman

208-365-4743

morris@gemcountypz.com

Previous projects: Formed Shadow Butte Development Corp. in Gem County.

Horseshoe Bend awarded a \$10,000 Gem Implementation Grant for welcome

signs.

Gem County received a \$50,000 rural economic development grant for an industrial park. The grant will help with project engineering and planning.

110 jobs proposed.

Liberty Canyon Boys Ranch Expansion: 36 new jobs created. \$360,000 rural

economic development grant obtained to buy vacant building in Emmett.

Large loan process underway for remodeling construction.

Formed BASIN Development Corp. in Idaho City, a new organization to help

economic development efforts.

Tomorrow's Hope expansion in Emmett: 12 new jobs. Provides services to

handicapped individuals.

Pacific Stone startup in Emmett: 2 jobs, increasing to 10. Manufactures granite counter tops for residential market. Sells and distributes through large

contractors and building supply companies.

Current activities: Gem County Industrial Park: 60 acres obtained from the county; grant appli-

cations for \$2 million from EDA and \$500k from rural economic development grant underway. Benefits: 3 companies (possible tenants) and job creation.

Project may potentially add 60 more acres in two expansion phases.

Black Canyon Partners Planned Community: Startup project in Gem County (high end golf course, residential, equestrian, marina, hunting,etc). 400 acres

purchased with option for 3,200. Potential benefits to airport and railroad.

Grocery store expansion in Horseshoe Bend: 12 new jobs. Writing business

plan and land options for new building are under evaluation.

Motel/Hotel Convention Centers: In process of identifying available land, conducting feasibility studies and contacting developers and financing compa-

nies.

Antique Furniture Retail Store/Workshop: New jobs opportunity; could also benefit downtown renovation. Business plan development and contacting financing sources underway. Includes office space for additional new jobs.



#### SOUTHWEST IDAHO: WASHINGTON - ADAMS VISION FOR ENTREPRENEURSHIP

Partners: Adams County

Washington County Sirolli Institute

Chairman: Commissioner Bill Brown, Adams County

208-414-2000

Professional: Lisa Wolfe

208-414-1906

lwolfe@ruralnetwork.net

Previous projects: New Meadows Business Park: 8 acre project involving construction of three

new light industrial buildings. Water and sewer needs assisted by \$500,000 rural economic development grant. Business planning and other assistance

provided to 4 small companies in the park. 6 to 11 jobs proposed.

Council received a \$489,184 rural economic development grant for site preparation and infrastructure for a business park. WAVE has provided

business management coaching to several tenants/potential tenants.

Adams County received a \$50,000 Gem Implementation Grant for entrepre-

neurial/facilitator training with the Sirolli Institute.

Pizzamore (Weiser): Assisted a female employee of the small business in the acquisition and expansion from take-and-bake pizza to dine-in, gift store and

meeting/party room

Agri Services, Inc. (Weiser): Expansion, site location and general business development assistance provided to this farm equipment business. 5 new

jobs and new building in place with future expansions planned.

Meyer Industries (Midvale): Retention of core business and expansion assistance and distributed during difficulty

tance provided to diversified manufacturer and distributor during difficult

ownership transitions.

Tater Tots Daycare and Preschool (Council): Early planning and continued coaching on the expansion process as this established business added a pre-

school and new partners.

West Bridgewater Antiques/High Mountain Security (New Meadows): Early startup planning assistance and continued coaching for this unique blend of

two diverse businesses that beautify the main downtown corridor.

Sirolli Program: Implementation and rollout of the Sirolli Institute Program for development in small, rural communities began in November 2001. Emphasis on providing business assistance to rural entrepreneurs, startups, expansions, and retentions. To date, assistance given to over 100 entrepre-

neurs, 16 startups, 9 expansions and 6 retentions. 29 new jobs have been created and 170 retained.

Current activities: Continue business management coaching for future tenants of the New

Meadows Industrial Park and other local small business expansions.

Continue Enterprise Facilitator program to identify and assist new entrepre-

neurial startups.

Participate in statewide efforts to affect systemic change to the business cli-

mate in Idaho such as Idaho Rural Partnership and Idaho Economic

Development Association.

Actively build networks between rural entrepreneurs, angel investors and

venture capitalists.



#### SOUTHWEST IDAHO: PAYETTE COUNTY ECONOMIC DEVELOPMENT

Partners: Payette County

Co-Chairman: Kevin Coates

208-642-4773

Professional: Ron Wrest (formerly Steve Chapman)

208-642-0500

payecon@fmtc.com

Previous projects: JIANO Business Park: Two new 5,000 s/f buildings in New Plymouth.

\$245,000 rural economic development grant obtained for city sewer and water line extensions. Noyes Apiaries, the first tenant company,

expanded into one of the buildings. 30 jobs proposed.

Payette Waste System Improvement: Worked closely with Payette and IDOC

to obtain \$460,000 block grant for improving water system.

Ethanol Plant Project: Provided considerable assistance on this project (to the company, recruiting efforts, obtaining \$450,000 USDA grant, etc.). Although company chose Oregon site, Idahoans will still get some job creation and

agricultural benefits.

Economic and Community Development Planning: Payette Strategic Planning Organization created, New Plymouth Citizens Committee formed and Fruitland Chamber reorganized. Additionally, the Payette County Business Council was created with 85 members to work on recruitment, tax reductions, etc.

Assisted major national agriculture company with expansion, 20-30 new jobs.

Current activities: JIANO Business Park: Continue to work with companies considering

expansion/relocation to the park. 30 potential new jobs.

Clay Peak Recreation Site Project: Startup county & community tourism project. Involves 2,000 acre site for multiplicity recreation (national level motocross racing, NRA and law enforcement shooting ranges, etc). Initial

master planning underway.

Payette County Site Development: Recruited Superior Liftgates (2 new jobs) and working with another company for possible location in park. Similar work

at prime property site in Fruitland along Highway 95 is underway.



#### SOUTHWEST IDAHO: VALLEY & NO. BOISE COUNTY ECONOMIC DEVELOPMENT

Partners: Valley County

Garden Valley (Boise County)

Crouch (Boise County)

Chairman: Commissioner Phil Davis, Valley County

208-382-7100

Professional: John Blaye

208-382-7194 blaye1@aol.com

Previous projects: Ashley Inn, Cascade: 24 new jobs, 65 suite rooms and conference center. \$3

million investment. Provided assistance with financing and marketing. Project

received a \$406,520 rural economic development grant.

Pancake House Restaurant, McCall: Beautiful new 24,000 s/f building. A \$50,000 Gem Grant helped provide water services. 29 jobs proposed.

Park Place: Renovation of old forest service building into a business technology center and incubator in McCall. 50 offices/suites and several conference rooms provided for businesses. 8 new jobs so far. High tech companies being recruited and college extension campus could become part of project.

Holiday Inn Express: 85 rooms, 2,400 s/f conference center. Water system improvements necessary for McCall and the new facility were assisted by a Gem Grant. 35 new jobs. \$6 million investment.

Business Park and Forest Health Resource Center: Forest Concepts, an innovative wood products and forest restoration company, expanded from out of state to Cascade. Grants obtained and work continues by many organizations to assist the development and rollout of wood products related businesses. Major opportunity to utilize small diameter trees and for forest-related diversification.

Current activities: McCall Events and Conference Center: Could also include movie theatres.

Feasibility studies, site location considerations, etc. are underway for this

facility. EDA and IDOC block grants could be utilized.

Donnelly Business Park: 7 acre site project. A rural economic development

grant application and other needed financing are being developed.

R. V. Park in McCall: 54 acres. Construction is underway on a 10,000 s/f

clubhouse and 260 townhouses. Spaces will be provided for high end

motorhomes.

Tamarack Resort: Huge, multimillion dollar ski resort complex in Donnelly area. 240 job potential. Marketing, financing, and operational activities underway. Could provide significant tourism and economic benefits.



### SOUTH CENTRAL IDAHO: RURAL MAGIC VALLEY ECONOMIC DEVELOPMENT ASSOCIATION

Partners: Gooding County

Lincoln County Jerome County

Buhl Carey

Castleford (former partner)

Chairman: Steve Kaatz, Buhl Chamber

208-543-8576

Professional: James Scott

208-837-4522

scotty@rmvidaho.com

Previous projects: Rocky Mtn. Hardware expansion to Shoshone. This downtown Hailey-based

manufacturer of specialty hardware held a ribbon cutting ceremony October 31, 2003. The city used a \$141,500 rural economic development grant to

extend sewer line to new facility. 10 new jobs proposed.

Dietrich was awarded a \$10,000 Gem Implementation Grant to rejuvenate

their park pavilion.

Hazelton received a \$305,000 rural economic development grant for Reed

Grain. 6 jobs proposed.

New Hagerman grocery and downtown project. Partnerships formed with a local grocer allowing the City of Hagerman to improve its downtown area, attract tourists, expand an existing grocery store and create 7 new jobs. Awarded a \$50,000 Gem Implementation Grant which led to a \$250,000

community development block grant.

Using \$220,000 in Rural Initiative money, Hagerman will demolish hazardous buildings and construct a public parking lot that will accommodate RV parking, allowing the Hagerman Fossil Bed National Monument to complete its

marketing efforts. 15 jobs proposed.

Current activities: Working on creation of Billingsley Creek Visitor's Center and farmers market

at the Billingsley Creek State Park.

Starting a new USDA-funded initiative to assess and inventory the telecom capabilities of the area. A RBEG that totals nearly \$11,000 was obtained to

asses the communities of Buhl, Hagerman, Bliss, Wendell, Gooding,

Shoshone, Dietrich and Richfield.

Working on a proposed ethanol project in Wendell. Project would establish a

cooperative between local dairy farmers.

Continue to work with a manufacturing client interested in relocating to

Gooding.



#### SOUTHEAST IDAHO: 4CASI ECONOMIC DEVELOPMENT

Partners: Bear Lake County

Caribou County Franklin County Oneida County

Chairman: Commissioner Conrad Michaelson, Bear Lake County

208-390-0674

Professional: Richard Westerberg

208-852-0653

rdwesterberg@msn.com

Previous projects: Western Pipeline Products relocation. Assisted this firm in its move to

the Preston industrial park. This company will manufacture cement

castings and distribute pipe and plumbing supplies.

Freedom Plastics. Helped retain a Preston plastics manufacturer that

considered relocating out of state with its 86 positions.

Current activities: Assisting Bear River Zeolite with its expansion and electrical service

upgrade.

USDA-funded motel feasibility studies for Preston and Malad

underway.

Working with two ethanol production projects and a plastics firm.



#### **EASTERN IDAHO: CUSTER & NO. LEMHI ECONOMIC DEVELOPMENT**

Partners: Custer County

Lemhi County

Chairman: Alan Howell

208-756-7730

Professional: Gynii Gilliam (formerly Pete Stasiak)

208-756-3214 gynii@custertel.net

Previous projects: Began final design and construction on the Lemhi/Salmon Innovation Center.

Marketing efforts underway. Channel Blend is a tenant with 12 jobs proposed

(potential of 50).

Mackay received a \$186,000 rural economic development grant for business park

infrastructure for Gone Fishing and Medicine Rock. 29 jobs proposed.

Salmon received a \$500,000 rural economic development grant for infrastructure

benefitting ML Technologies.

Completed a dairy products feasibility study.

Began planning urban renewal projects in Salmon.

Began planning and design of Stanley Events Center.

Involved in Sacajewa Center project, providing a focal point for the community's

heritage.

Current activities: Continue marketing efforts for the Lemhi/Salmon Business Center.

Pursue funding for a NASA observatory outside of Challis.

Pursue funding for the Stanley Events Center project.

Continue planning and design of the Salmon Urban Renewal Project.

Assist the region with a biomass feasibility study.



#### EASTERN IDAHO: FEAC & 3CDC ECONOMIC DEVELOPMENT

Partners: Fremont County

Clark County

Chairman: Richard Law, Fremont County

208-624-7801

Professional: Peter Gladstone

208-624-1298 econdev@fretel.com

Previous projects: Worked on the Dubois downtown revitalization project. A \$50,000

Gem Implementation Grant assisted the project, resulting in the award of a \$500,000 community development block grant. Curbing,

sidewalks and street lights were added.

Assisted a local restaurant with an expansion project in Dubois.

St. Anthony received a \$500,00 rural economic development grant for off site parking and business facility development. ML Technologies is

the tenant with 50 jobs proposed.

Island Park received a \$10,000 Gem Implementation Grant for a safe

drinking water public education campaign.

Worked with several businesses in Fremont County on potential

expansion projects.

Obtained financing for a farming operation.

Current activities: Continue to develop a motel in Dubois.

Continue efforts to acquire public ownership on a vacant bank and

hotel.

Continue to provide business expansion services to businesses in the

two county region.

Work on trucking communications project.

Assist wood products manufacturing company.



# Rural Initiative

For details on Idaho's Rural Initiative, contact:

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